

March 17, 2021

Steve Grove
Commissioner
Minnesota Department of Employment and Economic Development
1st National Bank Building
332 Minnesota Street, Suite E-200
Saint Paul, MN, 55101-1351

Dear Commissioner Grove:

Attached with this letter is Mayo Clinic's certification of qualified expenditures of the medical business entity for the Destination Medical Center (DMC) initiative from January 1, 2020, to December 31, 2020. The amount of qualified investment is approximately \$60.3 million. Major projects included the continued modernization of Mayo Clinic Hospital, Saint Marys Campus; many improvements to Mayo Clinic's downtown Rochester, Minnesota, campus; and investment in DMC's Discovery Square life science sub-district.

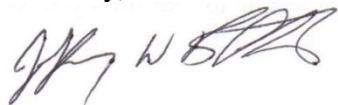
As in prior years, Mayo Clinic is taking a conservative approach when counting DMC-eligible capital expenditures, and we remain committed to achieving the long-term DMC development and investment goals. Overall, we spent more than \$300 million on capital projects and equipment in Rochester in 2020. In addition to our commitment to DMC, these investments included improving our medical tissues archive and purchasing world-class medical equipment. In total, we will invest more than \$1 billion in Rochester facilities and equipment between now and 2024. Through 2020, our DMC investment totals more than \$650 million.

While impacted by the economic effects of the COVID-19 pandemic, we were able to resume our investment in major capital projects in late 2020 and added more than one thousand jobs to our Minnesota workforce over the course of a challenging year. We accomplished this while also contributing to the worldwide efforts to end the COVID-19 pandemic. I am incredibly grateful to our dedicated and hard-working staff – in Minnesota and across the globe – who have continued to provide world-class patient care, medical education and research during this unprecedented time. As Minnesota's largest employer and largest-ever economic development initiative, Mayo Clinic and DMC will continue to play important roles in supporting the economic resiliency and recovery of our state.

We remain committed to collaborating with the state of Minnesota, city of Rochester, Olmsted County and other stakeholders to strengthen our economy and affirm Minnesota's position as the world's premier destination medical center.

Thank you.

Sincerely,



Jeff Bolton
Chief Administrative Officer
Mayo Clinic

cc: Kevin McKinnon, Deputy Commissioner Economic Development,
Minnesota Department of Employment and Economic Development